



## COMPANY OVERVIEW

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SightLogix® smart thermal cameras have been deployed around the world to address the serious outdoor security needs of a wide range of customers in the global security market. SightLogix systems prevent crime, vandalism and disruptions at some of the world's more important sites, including assets in the energy, transportation, chemical, utility, communications, and defense industries—as well as private, independent businesses. Unlike video surveillance cameras that simply record video for review, SightSensors® automatically detect security violations in real-time to alert responders with full situational awareness.

SightLogix has developed a uniquely capable outdoor surveillance solution - the SightLogix Outdoor Video System - that enables effective outdoor security management while also lowering costs. SightLogix has built high-profile customer references and strategic industry partnerships in the rapidly expanding global market for automated outdoor security solutions.

## COMPANY MILESTONES

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- March 2004: Incorporates with founders John Romanowich, CEO, Jim Hahn, Chairman, Danny Chin, VP Engineering, and Eric Schwab, Physical Design Manager.
- March 2007: Announces SightSensor, the first automated, long-range intelligent video sensor built for the outdoors
- March 2008: SightLogix' City of Houston deployment featured on Security Magazine cover
- July 2008: Selected for Operation Golden Phoenix, DHS/Marine-led bio-terrorism exercise
- September 2008: Frost & Sullivan's Homeland Security Surveillance Product Differentiation of the Year
- December 2008: King Abdulla University of Science and Technology (Saudi Arabia) selects SightLogix to protect 14 kilometer perimeter

- February 2009: Ships \$1.67 million order to US Dept of Homeland Security CEDAP program
- March 2009: Announces SightTracker for automated Pan/Tilt/Zoom (PTZ) control
- 2010: Key customer selections include Buffalo Niagara Airport, DoE National Energy Renewal Lab, and Dallas Area Rapid Transit (DART)
- June 2011: Shell Canada deploys SightLogix products in the Albion Sands
- April 2011: Jack Tomarchio, Former U.S. Dept. Of Homeland Security Deputy Undersecretary joins SightLogix Board of Directors
- Sept 2011: World Trade Center deploys SightLogix solutions
- Nov 2011: Second generation Thermal SightSensor introduced
- Feb 2012: U.S. TSA validates SightLogix at Buffalo Niagara International Airport; SightLogix protects five NY Hudson River bridges
- 2013: Major utilities, sea ports, correctional facilities and rail companies deploy SightLogix
- March 2014: Third generation SightSensor introduced; Major rail and electrical organizations deploy SightLogix solutions in North America and Europe
- April 2015: SightSensor XA wide-area Thermal Camera introduced
- Oct 2015: SightLogix publishes Outdoor Video Security handbook

## Testimonials

*"It is our obligation to protect these critical bridges in a comprehensive and cost-effective manner. SightLogix plays an important role in accomplishing that task."*

*NY State Bridge Authority Executive Director  
Joseph Ruggiero*

*"We felt strongly about the SightLogix solution, and knew it would detect intrusions with the high level of reliability to meet the rail company's requirements."*

*Mark Mills, President of Communication Concepts*

*"By selecting SightLogix, we gain the highest levels of security using best-in-class technology with new levels of security awareness."*

*Captain Christopher Chiodo, Security Coordinator  
Buffalo Niagara International Airport.*

*"SightLogix intelligent video systems embrace innovative technology to reach new levels of accuracy and reliability while being virtually impervious to the challenges of an outdoor environment, a ground-breaking achievement."*

*Lindsay Voss, Frost & Sullivan*

*"Protecting our critical facilities with SightLogix enables us to run a safe, secure system."*

*Jill Shaw, Emergency Preparedness Manager  
Dallas Area Rapid Transit*

*"We made the final recommendation to use SightLogix for the National Renewable Energy Labs based on their product performance, cost and the superior level of customer service we received."*

*Zack Carlson  
Account Manager, VTI Security*

*"The evaluation team performed over 900 scenarios of which every alarm instance was accurately reported. SightSensor target tracking capabilities were available and 100% functional throughout the evaluation period."*

*U.S. Transportation Security Administration (TSA)  
Airport Perimeter Security Program  
Operational Test and Evaluation Report*

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## BOARD OF DIRECTORS

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### **James Hahn, Chairman and Founder**

Jim is active in the company's strategic pursuits on a fulltime basis. Jim has been instrumental in founding four start-up companies, including Infotron Systems where he served as President and CEO, leading it through an IPO and worldwide growth consisting of five international divisions. He has served on a number of public and private boards.

### **John Romanowich, President/CEO and Founder**

John has two decades of success in building technology companies, having held management positions in video technologies with Intel, IBM and the Sarnoff Corporation. He also co-founded Pyramid Vision Technologies, a pioneer in intelligent video surveillance acquired by L3 Communications. John is a board member of the Security Industry Association (SIA) and serves as the Chairman of SIA's Critical Infrastructure Protection Working Group. John is also the chairman of SIA's Perimeter Security Standards Subcommittee and a member of the RTCA Airport Perimeter Intrusion Detection Standards Group.

### **Jack Tomarchio**

Jack is a former Deputy Under Secretary for Intelligence and Analysis Operations under President George W. Bush, and was the primary senior official in charge of the intelligence director's partnership with state and local governments to build a domestic intelligence sharing network. Prior to his presidential appointment, he practiced law with an expertise in national security issues. He currently serves as a colonel in the Army Reserve, assigned to U.S. Special Operations Command. Jack has testified before both houses of Congress on homeland security and intelligence matters and is a frequent commentator, writer and speaker on national security issues.

### **George Newcombe**

George, one of the country's foremost business attorneys, retired after more than 35 years with Simpson Thacher & Bartlett LLP, consistently ranked among the world's leading law firms, and was a founder and head of their Palo Alto office. Under George's leadership, the Palo Alto office grew to be the firm's largest office outside of New York, developing client relationships with the largest high tech and financial institutions in Silicon Valley, including Apple, Intel, Cisco, Adobe, Silver Lake Partners, Hellman and Friedman, Morgan Stanley and Goldman Sachs. In 2010, George was recognized as a leading Intellectual Property lawyer in California by Chambers USA: America's Leading Lawyers for Business.

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## **Mark Steele**

Mark led the development, negotiation and sale of NeoStrata to Johnson & Johnson. Mark's career encompasses leadership roles at Fortune 50 companies and smaller organizations, guiding portfolios that include modest, yet distinguished product lines to the most profitable consumer brands. Among Mark's talents is an ability to recognize a product's inherent potential to build value for customers, shareholders, board members, and employees, while expertly navigating good and lean times to drive operational, financial, marketing and cultural excellence.

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## **MANAGEMENT TEAM**

### **Danny Chin, VP Engineering and Founder**

Danny was Director of Advanced Development at DIVA Systems where he was the chief architect of three generations of video-processing-architectures. Prior to that, Danny was with Sarnoff Corporation for 19 years, where he led many hardware and software development teams engaged in sophisticated video and image processing development. Danny holds 28 patents in video processing.

### **Gary Singer, VP Finance & Administration**

Gary has extensive experience in the financial and operational management of both large and small companies. Gary has served in senior financial management positions with several large consumer media companies including the Business Week unit of The McGraw-Hill Companies. Additionally he has participated in two startup ventures and was extensively involved in acquisitions and divestitures while at Primedia, Inc. Gary is a CPA and CMA.

### **Eric Heller, Director of Marketing**

Eric brings over fifteen years of technology marketing experience with expertise in Web 2.0 marketing strategies and techniques. Prior to joining SightLogix, Eric was a senior manager for AEP Networks, responsible for product marketing and international awareness programs for sales lead generation.

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## PRODUCTS

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### SightLogix Outdoor Video Security System

The SightLogix solution includes Thermal SightSensor cameras, PTZ tracking SightTrackers, and GPS-based SightMonitor target display software, deployed around the world to protect critical assets in the desert heat to the frozen arctic.

### Thermal SightSensor®

SightLogix SightSensor® smart thermal cameras detect intruders and trigger alarms when outdoor breaches occur. SightSensors use on-board video processing and integrated video analytics for accurate detection with low nuisance alerts, providing crisp, clear video at all times. The combination of high accuracy, long-range coverage and near-zero false alarms has earned the SightSensor its reputation as the most cost-effective solution for protecting perimeters and outdoor areas.

### SightTracker™

SightTracker is a GPS-based PTZ controller that automatically positions a PTZ camera to zoom and follow a detected target using the geo-registered target and tracking information provided by SightSensors.

### SightMonitor®

SightMonitor is a configuration management and reporting software application that configures and monitors all devices in the SightLogix system. SightMonitor displays real-time GPS target data onto a geo-referenced topology map that displays the viewing area of all system sensors.